Diversity in arbitration

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Who are the international arbitrators?



Arbitration today

- *Male, pale and stale (*or: qualified, experienced and reliable?)
- Disproportionate number of older, white men from Western world
- Absence of diversity is visible
 - how does it arise?
 - remedies?
- Access to arbitration is difficult: informal selection process, hardly specific rules
 - Very similar to judges' elections and appointment (but slightly worse)
- Very few female, black, Eastern European (and others) lawyers in arbitration > lack of diversity has many facets
- Lack of diversity undermines legitimacy (authority) of international arbitration (NB. it is *international* arbitration)

Why is diversity important?

Importance of diversity

- Diversity is inherently good: representativeness as a democratic value
- Diversity is important because of the different perspectives (experience, knowledge, culture) a diverse group of lawyers will bring better, more inclusive judgments
- Diverse teams are generally more capable at solving complex issues

Lack of diversity makes international arbitration as a method less attractive > the public is watching!

More diversity amongst arbitrators will lead to more 'buy in':

- Acceptance of arbitration as dispute settlement
- Acceptance of awards

Reasons for lack of diversity

• Party autonomy

- Lack of appointments of *non-mainstream* arbitrators (> party autonomy)
- Opaque selection procedures (> party autonomy, 'old boys' network)
- Unconscious bias of selectors > looking for similarity
- 'Pipeline leaks' > losing capable women along the way
- 'Lack of fit' > the ideal arbitrator looks different (no bright jackets, no high heals)

How does lack of diversity arise?

- Parties choose own arbitrator > both arbitrators decide on further arbitrators
 - Parties value the autonomy to choose arbitrator, *our* case *now*
 - Repetition of appointments, it is a small world
- Lawyers (counsel) are inherently conservative
 - Need to win this case: no loose canons on the arbitral tribunal
 - We want reliability and proven expertise
 - Bias in favour of an arbitrator used previously > but where does one build experience? (chicken-and-egg problem)
- Arbitration is an 'old boys club' > need to know the important people
 - Selection mechanisms work against access for women and other outsiders
 - Women move in other circles
 - Attitudes work against access for women: "Yes, women are welcome, but so few are really interested" (*the Smurfette*) ('lack of fit' problem)

International norms (Article(s) 80

UN Charter (1945)

The United Nations shall place no restrictions on the eligibility of men and women to participate in any capacity and under conditions of equality in its principal and subsidiary organs.

CEDAW (1979) (+ General Recommendation 40(2024))

States Parties shall take all appropriate measures to ensure to women, on equal terms with men and without discrimination, the opportunity to represent their Governments at the international level and to participate in the work of international organizations.

Sustainable Development Goals (2015) > SDG 5.5

Ensure women's full and effective participation and equal opportunities for leadership at all levels of decision-making in political, economic and public life.

Starting point: the person matters

selection is problematic

Arbitration: party autonomy in selection of arbitrators

- Long-list > short list > final proposal by Counsel to Client
- Process is fraught with hurdles for newcomers
- It is possible to require the selectors to present a diverse list for the selection process > the client is in charge, not the law firm(!)

Parties only have one chance

- *Our* case *now:* there is no appeal > we need a predictable, dependable arbitrator (but no guarantees)
- Parties make choice with a short-term perspective: *our* case *now* (no responsibility for the overall picture, or long-term development)
- Profile: expertise (a specific field), experience (previous cases) and *gravitas* (ability to convince other arbitrators in panel)

How to improve diversity?

Required ...

- Space for female talent
- Space for young(- er) talent (average age is 70+)
- Space for non-western talent

This is not just happening...

- Several international initiatives: role of ICSID, The Pledge, Gqual
 - Difference between commercial arbitration/ investment arbitration and interstate arbitration?
 - Benefits of professional organisations, but absent in interstate arbitration
- Role of arbitral institutions in assisting parties towards more inclusiveness
- Role of the Appointing Authority, and knowledge of the field > information on female arbitrators to be more available
 - Rules or instructions by parent body (SPLOS, PCA Council) to Appointing Authority: guidelines on the role of AA could be formulated
- Role of senior women > mentoring

Improving the selection process

- Need for parties to (be able to) explain selection process > perceived quality has impact on acceptance of results
- The outside world is watching: confidentiality not accepted any more
 - States: explain choices made to parliament
 - Commercial/investment arbitration: shareholders, and NGOs want explanations of choices
- Steps towards transparency: reporting about the *how* and *who* of the selection
 - General: including diversity criteria in model BIT agreements
 - Formulation of requirements by the client for the search by the law firm (such as gender or other criteria)
 - Pre-selection by law firm > role of independent experts to formulate shortlist for the client > client makes the final choice but has included outsiders to put the process at arms length

Benefits of improved diversity

✓ Diverse teams (= arbitral tribunal) function better

- No group thinking
- Wider range of knowledge and experiences, styles
- Greater potential to find alternative solutions
- Better understanding of other perspectives > more inclusive
- ✓ Representativeness enhances sense of fairness and public confidence (the public is watching)
- Importance of renewal and development in arbitration necessary as caseload grows (> entry of new arbitrators is necessary)
- $\checkmark {\rm More\ career\ opportunities\ } {\textcircled{\sc op}}$

